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15 UNITED STATES DISTRICT COURT
16 CENTRAL DISTRICT OF CALIFORNIA

17 STEPHANIE GARRIDO and JAZMIN
18 SOLANO, as aggrieved employees
19 pursuant to the Private Attorneys General
20 Act ("PAGA"),

21 Plaintiffs,

22 vs.

23 J.C. PENNEY CORPORATION, INC.,
24 a Delaware corporation; J.C. PENNEY
25 COMPANY, INC., a Delaware
26 corporation; and DOES 1 through 10,
27 inclusive,

28 Defendants.

Case No. 5:18-cv-02051-JVS-SP

**NOTICE OF MOTION AND MOTION
FOR COURT APPROVAL OF THE
PARTIES' PAGA SETTLEMENT;
MEMORANDUM OF POINTS AND
AUTHORITIES IN SUPPORT**

Date: January 28, 2019
Time: 1:30 p.m.
Place: Courtroom 10C

1 **TO THE HONORABLE COURT, ALL PARTIES, AND THEIR ATTORNEYS
2 OF RECORD:**

3 **PLEASE TAKE NOTICE** that on January 28, 2019 at 1:30 p.m., or as soon
4 thereafter as counsel may be heard, in Courtroom 10C of the above-captioned court,
5 located at located at 411 West 4th Street, Room 1053 Santa Ana, CA 92701, the
6 Honorable James V. Selna presiding, Plaintiffs Stephanie Garrido and Jazmin Solano
7 will, and hereby do, move this Court for entry of an order and judgment approving the
8 Parties' PAGA settlement pursuant to Labor Code section 2699(l)(2).

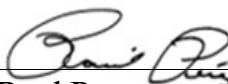
9 This Motion is based upon: (1) this Notice of Motion and Motion; (2) the
10 Memorandum of Points and Authorities in Support of Motion for Court approval of the
11 PAGA Settlement; (3) the Declaration of Raul Perez, which attaches the PAGA
12 Settlement Agreement;¹ (4) the [Proposed] Order Approving the PAGA Settlement
13 Agreement and Granting Judgment Thereon; (5) the records, pleadings, and papers filed
14 in this action; and (6) upon such other documentary and oral evidence or argument as
15 may be presented to the Court at or prior to the hearing of this Motion.

16
17 Dated: December 28, 2018

Respectfully submitted,

18 Capstone Law APC

19 By:


Raul Perez

Robert J. Drexler, Jr.
Molly Ann DeSario
Jonathan Lee

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21
22 Attorneys for Plaintiffs Stephanie Garrido
23 and Jazmin Solano

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27 ¹ Plaintiffs have e-filed a copy of the PAGA Settlement Agreement with the
28 LWDA. See Declaration of Raul Perez, Exhibit 2 (confirmation of receipt from LWDA).

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MEMORANDUM OF POINTS AND AUTHORITIES

I. INTRODUCTION

Pursuant to the Labor Code Private Attorneys General Act of 2004 (Lab. Code. §§ 2698, *et seq.*, “PAGA”), Plaintiffs Stephanie Garrido and Jazmin Solano seek Court approval of the \$3.5 million settlement of their claim for PAGA civil penalties with Defendant J.C. Penney Corporation, Inc. (“Defendant”) (collectively with Plaintiffs, the “Parties”).

The PAGA provides that the trial court “shall review and approve any settlement of any civil action filed pursuant to this part.” Lab. Code § 2699(l)(2). The statute does not require the two-step process utilized in class actions under Rule 23(e); indeed case law holds that Rule 23 does not apply to PAGA representative actions. *See, e.g.*, *Zackaria v. Wal-Mart Stores, Inc.*, 142 F. Supp. 3d 949, 954 (C.D. Cal. 2015) (“this court will follow the majority of courts in holding that the plaintiff’s PAGA claim is not subject to the requirements of Rule 23”). For PAGA settlements, the California Labor Workforce and Development Agency (“LWDA”) has explained that trial courts should consider whether “the relief provided for under the PAGA [is] genuine and meaningful, consistent with the underlying purpose of the statute to benefit the public[.]” *O’Connor v. Uber Techs., Inc.*, 201 F. Supp. 3d 1110, 1133 (N.D. Cal. Aug. 18, 2016). And nothing in the PAGA changes the strong judicial preference in support approving settlements.

The principal terms of the PAGA Settlement Agreement² are as follows:

- (1) The creation of a PAGA Settlement Fund of approximately \$2,238,333, which will be paid to aggrieved employees and the LWDA in full satisfaction of all claims for PAGA civil penalties under the California Labor Code, Wage Orders, regulations, and/or other provisions of law alleged to have been violated in the operative Complaint with respect to aggrieved employees (“PAGA Settlement Fund”).

² Unless indicated otherwise, all capitalized terms used herein have the same meaning as those defined by the PAGA Settlement Agreement, which is attached as Exhibit 1 to the Declaration of Raul Perez filed in conjunction with this motion. Proof of service of the Settlement to the LWDA is attached as Exhibit 2 to the Perez Decl.

- 1 (a) Seventy-five percent of the PAGA Settlement Fund, or
2 approximately \$1,678,750, will be paid to the LWDA pursuant to
Labor Code section 2699(i).
- 3 (b) Twenty-five percent of the PAGA Settlement Fund, or
4 approximately \$559,583, will be paid to all persons who were
employed by Defendant in California as non-exempt, hourly-paid
5 salon stylists, cashiers, sales associates, or other position assigned
cashier duties at any time during the Settlement Period in a
California retail store location (excluding employees that worked at
6 JCPenney Store Nos. 0250, 1778, 2648, 2649, 2823, and/or 2937)
("Aggrieved Employees"). There are approximately 19,000
7 Aggrieved Employees.
- 8 (2) General Release Payments of \$5,000, each, to Plaintiffs Garrido and
9 Solano as consideration for general releases of all claims they may have
against Defendant arising out of their employment.
- 10 (4) Reasonable attorneys' fees and costs under Labor Code section 2699(g) for
11 Plaintiffs' Counsel's successful prosecution and resolution of this action.
Plaintiffs request \$1,166,667 in attorneys' fees and up to \$35,000 in costs
for their counsel, Capstone Law APC ("Plaintiffs' Counsel").
- 12 (5) Settlement Administration Costs of up to \$50,000.

14 The proposed Settlement accomplishes PAGA's objectives by imposing
15 sufficient civil penalties "to punish and deter" Defendant from committing any of the
16 Labor Code violations alleged, while also ensuring that the penalties are not "unjust,
17 arbitrary and oppressive, or confiscatory." Cal. Lab. Code § 2699(e)(2); *Iskanian v. CLS
18 Transp. Los Angeles, LLC*, 59 Cal. 4th 348, 384 (2014). The amount, \$3.5 million,
19 representing among the highest figures in a settlement of a PAGA-only representative
20 action. Furthermore, the settlement was negotiated by the parties at arm's length with the
21 assistance of Mark Rudy, Esq., an experienced and well-respected mediator of wage and
22 hour actions, including PAGA actions. The civil penalties secured by the settlement are
23 genuine and meaningful, and fulfill PAGA's underlying purpose to benefit the public.

24 For these reasons, Plaintiffs respectfully request that the Court approve the
25 Settlement and enter the proposed Order Approving the PAGA Settlement Agreement
26 and Granting Judgment Thereon to which the Parties have stipulated.³

27

³ Defendant does not waive, and instead expressly reserves, its right to challenge
28

1 **II. FACTS AND PROCEDURE**

2 **A. Overview of the Litigation**

3 On August 11, 2017, Plaintiffs filed suit in the Superior Court of California for
4 the County of Riverside against J.C. Penney Corporation, Inc. and J.C. Penney
5 Company, Inc., alleging a representative PAGA action on behalf of non-exempt, hourly-
6 paid cashiers, sales associates, or other position assigned cashier duties in a California
7 retail store location (excluding employees that worked at JCPenney Store Nos. 0250,
8 1778, 2648, 2649, 2823, and/or 2937).⁴ *See* Declaration of Raul Perez [“Perez Decl.”] ¶
9 2.

10 Plaintiffs’ operative Complaint alleges violations of California’s Suitable Seating
11 Regulations. Plaintiffs allege that JCPenney violated Section 14(A) of Industrial
12 Welfare Commission Order No. 7-2001, “because Plaintiffs and other non-party
13 Aggrieved Employees were not allowed to sit, even when the nature of their work would
14 reasonably permit the use of seats, nor were they provided with suitable seats.”
15 Complaint ¶ 43. Plaintiffs also allege that Defendant violated Section 14(B) because
16 “Defendants did not provide Plaintiffs and other non-Party Aggrieved Employees with
17 seats or stools in reasonable proximity to their work to allow them to use when it would
18 not interfere with the performance of their duties for times when they were not engaged
19 in active duties that require standing.” *Id.* at ¶ 52. Perez Decl. ¶ 3.

20 The Parties engaged in significant discovery in order to facilitate a meaningful
21 mediation, including document productions (resulting in the exchange of hundreds of
22 pages of Defendant’s records and employment policies and Plaintiffs’ records of their
23 employment with Defendant). Plaintiffs’ counsel also did considerable research into
24

25 all factual and legal characterizations made in this motion and the propriety of Plaintiffs
26 pursuing the representative claims should the Court not approve this Settlement
27 Agreement or enter an order and final judgment as set forth in the Parties PAGA
28 Settlement Agreement.

29 ⁴ On December 12, 2018, J. C. Penney Company, Inc. was dismissed from this
case.

1 seating claim cases and performed on-site inspections of selected retail stores. Plaintiffs' 2 counsel also defended the depositions of Plaintiffs Stephanie Garrido and Jazmin Solano 3 and deposed Defendant's corporate person most knowledgeable (James Brandt, 4 Defendant's Senior Human Resources Director). Perez Decl. ¶ 4.

5 Following the depositions and document productions, on March 21, 2018, the 6 Parties participated in an all-day of mediation with Mark Rudy, Esq., an experienced 7 mediator of wage and hour class actions. Mr. Rudy helped to manage the Parties' 8 expectations and provided a useful, neutral analysis of the issues and risks to both sides. 9 Although the Parties did not settle at mediation, Mr. Rudy assisted the Parties in 10 narrowing the gap between their respective positions, and ultimately presented the 11 Parties with an initial "mediator's proposal," or a settlement on the terms proposed by 12 the mediator, including the principal monetary terms. Perez Decl. ¶ 5.

13 The Parties did not accept the first mediator's proposal. As Plaintiffs continued to 14 investigate their claims and press their prosecution, Mr. Rudy stayed involved, 15 attempting to achieve a resolution. Mr. Rudy eventually presented a second mediator's 16 proposal, which the Parties accepted. In furtherance of the mediator's proposal and the 17 Parties' settlement, Plaintiffs filed the Second Amended Complaint to add salon stylists 18 to the proposed PAGA representative. Plaintiff subsequently filed the Third Amended 19 Complaint, which is the operative Complaint, to plead additional seating allegations. On 20 September 24, 2018, Defendant removed the action to federal court. Perez Decl. ¶ 6.

21 **B. The Parties Negotiated a Fair and Reasonable Settlement of Plaintiffs'**
22 **Claims**

23 **1. Terms of the Settlement and Distribution of PAGA Penalties**

24 The Settlement provides that Defendant will pay a total of \$3.5 million to settle 25 this action. From this amount, payments will be made to the LWDA and the Aggrieved 26 Employees, to Mr. Garrido and Ms. Solano as compensation for general releases, to 27 Plaintiffs' Counsel for their attorneys for fees and litigation costs, and to the Settlement 28 Administrator (ILYM) for settlement administration costs. Settlement Agreement ¶¶ 7-9,

1 14, 17, 26-27, 29.

2 The LWDA will receive approximately \$1,678,750 from the Settlement.
3 Aggrieved Employees will receive approximately \$559,583 from the Settlement. The
4 Aggrieved Employees encompassed by the proposed Settlement are all persons who
5 were employed by Defendant in California as non-exempt, hourly-paid salon stylists,
6 cashiers, sales associates, or other position assigned cashier duties at any time during the
7 Settlement Period in a California retail store location (excluding employees that worked
8 at JCPenney Store Nos. 0250, 1778, 2648, 2649, 2823, and/or 2937 who previously
9 settled similar claims). Settlement Agreement ¶ 2. There are approximately 19,000
10 Aggrieved Employees.

11 **2. Allocations for the PAGA Settlement Employees**

12 Payments to Aggrieved Employees will be made from PAGA Settlement Fund.
13 The individual allocations will be calculated on a pro-rata basis using the number of pay
14 periods worked by each employee. Defendant will provide the total number of pay
15 periods worked by each Aggrieved Employee and the total number of pay periods
16 worked by all Aggrieved Employees during the Settlement Period. Settlement
17 Agreement ¶ 8. The Settlement Administrator will calculate each Aggrieved Employee's
18 payment using the proportional number of pay periods during which the employee
19 worked. Thus, the Settlement Administrator will perform the following calculation to
20 calculate individual payments: Settlement Payment = (25% of PAGA Settlement Fund)
21 × (pay periods worked by individual Aggrieved Employee during the Settlement Period
22 ÷ total pay periods worked by all Aggrieved Employees during the Settlement Period).
23 Settlement Agreement ¶ 8(b). This is a fair and equitable means of allocating the
24 penalties. Aggrieved Employees who worked for a longer duration during the Settlement
25 Period will receive proportionally larger payments than those employees who worked
26 for shorter tenures.

27 As the Settlement payments to the Aggrieved Employees are for the compromise
28 of claims for alleged PAGA civil penalties, the payments will be treated as

1 miscellaneous income with no taxes withheld, and will be reported by the Settlement
2 Administrator on IRS Form 1099s to the respective PAGA Settlement Employee and
3 governmental authorities. Settlement Agreement ¶ 34.

4 **C. The PAGA Claims Released by the Settlement**

5 The California Supreme Court has explained that a judgment in “a representative
6 action brought by an aggrieved employee under the Labor Code Private Attorneys
7 General Act of 2004 ... is binding not only on the named employee plaintiff but also on
8 government agencies and any aggrieved employee not a party to the proceeding.” *Arias*
9 *v. Superior Court*, 46 Cal. 4th 969, 985 (2009). Accordingly, the Aggrieved Employees
10 will release certain PAGA claims under the Settlement that accrue from August 11, 2016
11 through September 1, 2018. Settlement Agreement ¶ 15. These “Released Claims” are
12 all claims, rights, demands, liabilities, and causes of action for PAGA civil penalties
13 arising out of or relating to the causes of action asserted or which could have been
14 asserted in the Action, including, and notwithstanding the theory on which such causes
15 of action were, or could be, based on all claims for the failure to comply with the
16 Suitable Seating Regulations. Settlement Agreement ¶ 11.

17 Upon the Effective Date, the Plaintiffs, each Aggrieved Employee, and the State
18 of California will be deemed to have fully released the Released Parties from the
19 Released Claims, as provided in the Settlement Agreement. Settlement Agreement ¶ 6.

20 Additionally, in exchange for general release payments, Ms. Garrido and Ms.
21 Solano have agreed to broader general releases of all claims of any kind against
22 Defendant, including claims for interest, attorneys’ fees and costs, restitution, and
23 equitable and declaratory relief. Settlement Agreement ¶ 28. The Action will
24 accordingly be dismissed with prejudice as to Plaintiffs’ claims. In addition, Plaintiffs
25 have agreed to dismiss their class claims and allegations without prejudice upon the
26 Effective Date of the Settlement Agreement. Settlement Agreement ¶ 25.

27
28

1 **III. ARGUMENT**

2 **A. The PAGA Penalties Secured by the Settlement Are Genuine and**
3 **Meaningful, and Fulfill PAGA’s Underlying Purpose To Benefit the**
4 **Public**

5 The California legislature enacted PAGA to “augment the limited enforcement
6 capability of the [LWDA] by empowering employees to enforce the Labor Code as
7 representatives of the Agency.” *Iskanian*, 59 Cal. 4th at 383. PAGA authorizes an
8 employee to bring an action for “civil penalties on behalf of the state against his or her
9 employer for Labor Code violations committed against the employee and fellow
10 employees . . .” *Id.* at 360. The goal of a PAGA enforcement action is to impose civil
11 penalties for Labor Code violations “significant enough to deter violations.” *Id.* at 379.

12 Fundamentally, “a PAGA action is a statutory action in which the penalties
13 available are measured by the number of Labor Code violations committed by the
14 employer.” *Sakkab v. Luxottica Retail N. Am., Inc.*, 803 F.3d 425, 435 (9th Cir. 2015).
15 Under the general provisions of the PAGA scheme, 75% of the civil penalties recovered
16 goes to the state while the remaining amount is given to the aggrieved employees. Lab.
17 Code § 2699(i). For Labor Code violations for which no penalty is provided, PAGA
18 provides that the penalties are generally \$100 for each aggrieved employee per pay
19 period for the initial violation and \$200 per pay period for each subsequent violation.
20 Cal. Lab. Code § 2699(f)(2). Although PAGA penalties are mandatory and must be
21 awarded by a court if a violation is found, the court “may award a lesser amount than the
22 maximum civil penalty amount specified by this part if, based on the facts and
23 circumstances of the particular case, to do otherwise would result in an award that is
24 unjust, arbitrary and oppressive, or confiscatory.” Cal. Lab. Code § 2699(e)(2); *see also*
25 *Amaral v. Cintas Corp.* No. 2, 163 Cal. App. 4th 1157, 1213 (2008).

26 Moreover, the PAGA statute expressly distinguishes and preserves the right of
27 employees to separately (or concurrently) pursue their own causes of action against their
28 employers and to recover other available federal and state remedies. Cal. Lab. Code §

1 2699(g)(1); *see Baumann v. Chase Inv. Servs. Corp.*, 747 F.3d 1117, 1123 (9th Cir.
2 2014) (explaining the differences between the finality in class action judgments and the
3 limited res judicata effect of PAGA judgments). “Unlike a class action seeking damages
4 or injunctive relief for injured employees, the purpose of PAGA is to incentivize private
5 parties to recover civil penalties for the government that otherwise may not have been
6 assessed and collected by overburdened state enforcement agencies.” *McKenzie v.*
7 *Federal Express Corp.*, 765 F. Supp. 2d 1222, 1233 (C.D. Cal. 2011).

8 The PAGA statute specifically provides that “[t]he superior court shall review and
9 approve any settlement of any civil action filed pursuant to this part.” Cal. Lab. Code §
10 2699(l)(2). Other than the provision quoted above, however, the PAGA does not
11 establish a standard for evaluating PAGA settlements. Indeed, the LWDA has stated that
12 it, “is not aware of any existing case law establishing a specific benchmark for PAGA
13 settlements, either on their own terms or in relation to the recovery on other claims in the
14 action.” *See Smith v. H.F.D. No. 55, Inc.*, No. 2:15-CV-01293-KJM-KJN, 2018 WL
15 1899912, at *2 (E.D. Cal. Apr. 20, 2018); *Gutilla v. Aerotek, Inc.*, No. 1:15-CV-00191-
16 DAD-BAM, 2017 WL 2729864, at *2 (E.D. Cal. Mar. 22, 2017) (“the court is unable to
17 find . . . any published authority identifying the proper standard of review of PAGA
18 settlements to be employed by the court”).

19 The statute, however, does not require a two-step process or otherwise mimic the
20 class action approval requirements when the parties reach a settlement only as to PAGA
21 civil penalties. *See Zackaria*, 142 F. Supp. 3d at 954 (ruling that PAGA is not subject to
22 the requirements of Rule 23); *Achal v. Gate Gourmet, Inc.*, 114 F. Supp. 3d 781, 810
23 (N.D. Cal. 2015) (a plaintiff not need plead the class certification requirements of Rule
24 23 in order to proceed on a PAGA claim).

25 In the absence of an explicit statutory requirement, the LWDA has provided
26 guidance, explaining that courts should evaluate settlements of PAGA claims based on
27 whether “the relief provided for under the PAGA [is] genuine and meaningful,
28 consistent with the underlying purpose of the statute to benefit the public.” *O’Connor*,

1 201 F. Supp. 3d at 1133 (quoting the above passage). Courts defer to the agency's
2 interpretation of a statute where authority has been delegated to that agency. *See New*
3 *Cingular Wireless PCS, LLC v. Pub. Utilities Comm'n*, 246 Cal. App. 4th 784, 807
4 (2016). When evaluating a PAGA settlement, the Court should analyze whether the
5 amount of civil penalties obtained is "genuine and meaningful" in light of PAGA's
6 statutory purpose.

7 The Court's evaluation of the settlement should therefore *not focus* on the
8 average recovery per aggrieved employee but rather on PAGA's statutory purpose in
9 deterring Labor Code violations through the imposition of civil penalties, with special
10 attention on whether the relief is "genuine and meaningful." In assessing whether the
11 amount of civil penalties is genuine and meaningful, the Court may balance the amount
12 in penalties against the risks of further litigation. Here, Plaintiffs obtained a meaningful
13 amount of civil penalties despite facing hurdles had the litigation continued. Based on
14 information and evidence produced by Defendant during discovery as of the Parties'
15 mediation, Plaintiffs' Counsel determined that Aggrieved Employees worked a
16 combined total of approximately 291,950 pay periods during which Aggrieved
17 Employees operated a cash register, attended a fitting room, and/or worked in the salon.
18 Statutory penalties would be calculated according to Labor Code 2699(f)(2): If, at the
19 time of the alleged violation, the person employs one or more employees, the civil
20 penalty is one hundred dollars (\$100) for each aggrieved employee per pay period for
21 the initial violation and two hundred dollars (\$200) for each aggrieved employee per pay
22 period for each subsequent violation.

23 It should be noted, however, that some courts have interpreted Labor Code
24 section 2699(f)(2) to impose the enhanced "subsequent violation penalty" or "heightened
25 penalty" only after an employer has been notified that its conduct violates the Labor
26 Code. *See Trang v. Turbine Engine Components Technologies Corp.*, No. CV 12–
27 07658 DDP (RZx), 2012 WL 6618854 (C.D. Cal. Dec. 19, 2012) ("courts have held that
28 employers are not subject to heightened penalties for subsequent violations unless and

1 until a court or commissioner notifies the employer that it is in violation of the Labor
2 Code"); *Amalgamated Transit Union Local 1309, AFL-CIO v. Laidlaw Transit Services,*
3 Inc., No. 05cv1199-IEG-CAB, 2009 WL 2448430 (S.D. Cal. 2009) (finding that
4 California law imposes the "subsequent violation penalty" only after an employer has
5 been notified its conduct violates the Labor Code). While Plaintiffs regard this
6 interpretation as flawed, they nonetheless recognize that this interpretation has gained
7 traction with some courts, and elected therefore to conservatively estimate Defendant's
8 maximum potential exposure for PAGA penalties by assessing a \$100 penalty for all pay
9 periods at issue during the one-year statute of limitations.

10 After calculating Defendant's maximum exposure under PAGA, Plaintiffs then
11 discounted that exposure for settlement purposes to account for the risks of continued
12 litigation, including: (i) the strength of Defendant's defenses on the merits; (ii) the risk of
13 losing on any of a number of dispositive motions that could have been brought between
14 now and trial (e.g., motions for summary judgment and/or motions in limine) which may
15 have eliminated all or some of Plaintiffs' claims, or barred evidence necessary to prove
16 such claims (such as a ruling by the Court that the trial was not manageable on a
17 representative basis); (iii) the risk of losing at trial or prevailing only on some of the
18 claims; (iv) the risk that the Court would exercise its discretion under PAGA to
19 significantly reduce the maximum civil penalties available by statute;⁵ (v) the chances of
20 a favorable verdict being reversed on appeal; and (vi) the difficulties attendant to
21 collecting on a judgment; e.g., solvency issues.

22 Moreover, Defendant argued that the nature of the work of Defendant's hourly-
23 paid sales associates and salon stylists at cash registers and salon stations does not
24 reasonably permit the use of seats during active periods of work. Defendant also argued
25

26 ⁵ See Lab. Code § 2699(e) ("In any action by an aggrieved employee seeking
27 recovery of a civil penalty available under subdivision (a) or (f), a court may award a
28 lesser amount than the maximum civil penalty amount specified by this part if, based on
the facts and circumstances of the particular case, to do otherwise would result in an
award that is unjust, arbitrary and oppressive, or confiscatory.").

1 that providing seats would hinder employee work performance, customer service, loss
2 prevention, and store safety.

3 Defendant also argued that suitable customer seating and break room seating
4 existed to satisfy its legal obligations to provide seating during inactive periods of work
5 under subsection 14(B). Further, Defendant argues that a Pilot Seating Program
6 implemented in its California stores in 2017 satisfied its legal obligations to provide
7 seating during active periods of work under subsection 14(A). Taking into account the
8 above contingencies, Plaintiffs determined that a settlement for approximately 12% of
9 Defendant's total maximum potential exposure was warranted by the circumstances of
10 the case.

11 As the above analysis demonstrates, Plaintiffs objectively and knowledgably
12 balanced the strengths and weaknesses of their claims against the risk of continued
13 litigation, arriving at a settlement that is fair and reasonable in light of those risks. The
14 Settlement therefore accomplishes PAGA's objectives by imposing sufficient civil
15 penalties "to punish and deter" Defendant from future alleged Labor Code violations,
16 while also ensuring that the penalties are not "unjust, arbitrary and oppressive, or
17 confiscatory." Cal. Lab. Code § 2699(e)(2).

18 **B. The Court Should Award the Requested Attorneys' Fees in the
19 Amount of One-Third of the Gross Settlement Fund**

20 PAGA provides that a plaintiff is entitled to recover reasonable attorneys' fees,
21 expenses, and costs. Section 2699(g)(1) of the California Labor Code provides that
22 "[a]ny employee who prevails in any action shall be entitled to an award of reasonable
23 attorney's fees and costs." As discussed below, in a *qui tam* action, reasonable attorneys'
24 fees and costs are typically awarded under the common fund doctrine where, as here, the
25 litigation creates a common fund of money in a specific amount for the benefit of others.

26 PAGA "is a type of *qui tam* action." *Iskanian v. CLS Transp. Los Angeles, LLC*,
27 59 Cal. 4th 348, 382 (2014). "A *qui tam* action 'is a type of private attorney general
28 lawsuit' [citation], in which 'the *qui tam* plaintiff stands in the shoes of the state or

1 political subdivision [citation].”” *People ex rei. Stratham v. Acacia Research Corp.*, 210
2 Cal. App. 4th 487, 501 (2012). A PAGA action is a *qui tam* action because the statute
3 allows the employee plaintiff, acting as the proxy of the State’s labor law enforcement
4 agency, to sue his or her employer for Labor Code violations and recover civil penalties
5 that otherwise would have been assessed and collected by the LWDA. *See Iskanian*, 59
6 Cal. 4th at 382. Indeed, majority of the civil penalties recovered in a PAGA action are
7 paid to the State, with a smaller portion paid to the aggrieved employees (e.g. 75% paid
8 to the state; 25% paid to the aggrieved employees). *See* Cal. Lab. Code § 2699(i).

9 Where, as here, a common fund is created in a *qui tam* action by the successful
10 litigation of a plaintiff and her attorneys, the plaintiff’s attorneys are entitled to recover
11 their fees from the common fund:

12 Those benefiting from the recovery of the fund, in this case some depositors
13 and eventually the People of the State of California, must bear their share of
14 the cost of litigation. Fees for taxpayers’ attorneys will be deducted from the
15 judgment, and each claimant’s share reduced proportionately. To the extent
the judgment relies upon section 1021.5 for recovery of attorney fees, it
must be modified to confine the award of fees to the common fund theory.

16 *Bank of America v. Cory*, 164 Cal. App. 3d 66, 91 (1985) (authorizing common fund
17 fees in a *qui tam* taxpayer suit against certain banks).

18 Likewise, through the successful efforts of Plaintiffs and their attorneys, a
19 common fund was created in the amount of \$3.5 million for the benefit of the employees
20 and the State of California. Thus, these beneficiaries must bear their share of the costs
21 and attorneys’ fees, to be deducted from the gross settlement fund under the common
22 fund theory. *Id.* Such fees are deducted as a percentage of the settlement amount. *See*,
23 *e.g., Boeing Co. v. Van Gernert*, 444 U.S. 472, 478-482 (1980); *Six (6) Mexican*
24 *Workers v. Arizona Citrus Growers*, 904 F.2d 1301, 1311 (9th Cir. 1990); *Williams v.*
25 *MGM-Pathe Communications Co.*, 129 F.3d 1026, 1027 (9th Cir. 1997); *Staton v.*
26 *Boeing Co.*, 327 F.3d 938, 967 (9th Cir. 2003).

27 The California Supreme Court recently upheld the use of the common fund
28 theory of recovery for attorneys’ fees in *Laffitte v. Robert Half Int’l Inc.*, 1 Cal. 5th 480,

1 506 (2016).⁶ In *Laffitte*, the settlement created a common fund of \$19 million. The Court
2 approved the award of attorneys' fees in the amount of one third of the gross \$19 million
3 settlement (e.g., an award of \$6.33 million) under the common fund theory. *Id.* By
4 awarding counsel a percentage of the total recovery, rather than fees based on hours
5 worked, the common fund method encourages attorneys to efficiently litigate to achieve
6 the best results possible for the class. See *Laffitte*, 1 Cal. 5th at 492-494. Indeed, "the
7 percentage method is generally favored in common fund cases because it allows courts
8 to award fees from the fund in a manner that rewards counsel for success and penalties it
9 for failure. *Id.* at 493 (quoting *In re Rite Aid Corp. Securities Litig.*, 396 F.3d 294, 300
10 (3d Cir. 2005) (internal quotations omitted)).

11 California state and federal courts routinely award attorneys' fees equaling one-
12 third of the common fund. See, e.g., *Laffitte v. Robert Half Int'l*, 180 Cal. Rptr. 3d 136,
13 149 (2016) ("33 1/3 percent of the common fund is consistent with, and in the range of,
14 awards in other class action lawsuits"); *Chavez v. Netflix, Inc.*, 162 Cal. App. 4th 43, 66
15 n.11 (2008) (accord); Eisenberg & Miller, *Attorney Fees in Class Action Settlements: An
16 Empirical Study*, J. of Empirical Legal Studies, Vol. 1, Issue 1, 27-78, March 2004, at 35
17 (independent studies of class action litigation nationwide conclude that fees representing
18 one-third of the total recovery is consistent with market rates). Notably, the California
19 Supreme Court in *Laffitte* affirmed a fee award representing 33 1/3 percent of the fund.
20 See *Laffitte*, 1 Cal. 5th at 506.

21 A one-third common fund attorneys' fee award is also consistent with what courts
22 have awarded in other representative action cases. The following list shows PAGA
23 actions where attorneys' fees were awarded on a common fund basis:

24 _____
25 ⁶ In diversity actions, federal courts must apply state law in determining whether a
26 party has a right to attorneys' fees and how to calculate those fees. *Mangold v. Calif.
27 Public Utilities Comm'n*, 67 F.3d 1470, 1478 (9th Cir. 1995) ("Ninth Circuit precedent
28 has applied state law in determining not only the right to fees, but also in the method of
calculating the fees"). The state law governing the underlying claims in a diversity
action "also governs the award of fees." *Vizcaino v. Microsoft Corp.*, 290 F.3d 1043,
1047 (9th Cir. 2002).

- *Jones v. J.C. Penney Corporation*, Los Angeles Superior Court, Case No. BC451823 (approving fee award from PAGA-only settlement of \$1.375M against a common fund of \$3.2M (42%));
 - *Price v. Uber Technologies*, Los Angeles Superior Court, Case No. BC554512 (awarding fee from PAGA-only settlement of \$2,325,000 against a common fund settlement of \$7,750,000 (30%));
 - *Garcia v. Macy's*, San Bernardino County Superior Court, Case No. CIVDS1516007 (33.33% fee awarded on \$12,500,000 settlement of a PAGA only case);
 - *Garcia v. Pep Boys*, Orange County Superior Court, Case No. 30-2014-00720574-CU-OE-CJC (33.33% fee awarded on a \$1,030,000 settlement of a PAGA only case);
 - *Brewer v. Connell Chevrolet*, Orange County Superior Court, Case No. 30-2016-00852123-CU-OC-CXC (33.33% fee awarded on a PAGA only case);
 - *Perez v. Staffmark Investment, LLC*, Riverside County Superior Court, Case No. MCC1401137 (33.33% fee awarded on a \$650,000 settlement of a PAGA only case).

Based on the foregoing, awarding attorneys' fees based on a one-third percentage of the gross settlement amount is favored by California Courts when a fund established for the common benefit of others is involved, as is the case here. Accordingly, awarding fees on this basis in the amount of one third of the \$3.5 million gross settlement fund is reasonable and appropriate.

1. A Fee of One-Third of the Gross Settlement Fund Is Fair and Reasonable and Serves the Public Policy of Attracting Competent Counsel to Litigate These Cases

An award of fees from the gross settlement amount under the common fund doctrine prevents unjust enrichment of those who benefit from the common fund created through the successful efforts of plaintiff's counsel and furthers the important goal of attracting competent counsel to handle representative actions enforcing minimum labor standards. *Laffitte*, 1 Cal. 5th at 503. In affirming the use of the common fund doctrine in California, the California Supreme Court summarized the benefits of the percentage method of recovery stating: "The recognized advantages of the percentage method—including relative ease of calculation, alignment of incentives between counsel and the class, a better approximation of market conditions in a contingency case, and the encouragement it provides counsel to seek an early settlement and avoid unnecessarily

1 prolonging the litigation [citations]—convince us the percentage method is a valuable
2 tool that should not be denied our trial courts.” *Id.*

3 Among the factors considered in determining whether the requested fee
4 percentage is reasonable are: (1) the results achieved; (2) the skill required of plaintiff’s
5 counsel and the quality of work performed by plaintiff’s counsel; (3) the contingent
6 nature of the fee and the financial burden carried by the plaintiff; and (4) awards made in
7 similar cases. *Vizcaino v. Microsoft Corp.*, 290 F.3d 1043, 1048-50 (9th Cir. 2002). All
8 these factors support an award here of one-third of the common fund.

9 First, Plaintiffs’ Counsel’s efforts resulted in a common fund settlement amount
10 of \$3.5 million. This is a very large PAGA settlement by any standard, and an especially
11 good result in light of the challenges Plaintiffs would face in litigating the claims on a
12 representative basis. Not only are there few PAGA suits taken to a successful verdict, the
13 trial court is empowered to reduce civil penalties even after a successful trial. *See, e.g.,*
14 *Thurman v. Bayshore Transit Mgmt.*, 203 Cal. App. 4th 1112, 1135-36 (2012)
15 (affirming 30% reduction under specified PAGA claim where the employer produced
16 evidence that it took its obligations seriously); *Elder v. Schwan Food Co.*, No. B223911,
17 2011 WL 1797254, at *5-*7 (Cal. Ct. App. May 12, 2011) (reversing trial court decision
18 denying any civil penalties where violations had been proven, remanding for the trial
19 court to exercise discretion to reduce, but not wholly deny, civil penalties); *Li v. A
20 Perfect Day Franchise, Inc.*, No. 5:10-CV-01189-LHK, 2012 WL 2236752, at *17
21 (N.D. Cal. June 15, 2012) (denying PAGA penalties for violation of California Labor
22 Code § 226 as redundant with recovery on a class basis pursuant to California Labor
23 Code § 226, directly); *Fleming v. Covidien Inc.*, No. ED CV 10-01487 RGK (OPx),
24 2011 WL 7563047, at *4 (C.D. Cal. Aug. 12, 2011) (reducing PAGA penalties from
25 \$2.8 million to \$500,000.00); *Aguirre v. Genesis Logistics*, No. SACV 12-00687 JVS
26 (ANx), 2013 WL 10936035 at *2-*3 (C.D. Cal. Dec. 30, 2013) (reducing penalty for
27 past PAGA violations from \$1.8 million to \$500,000.00, after rejecting numerous other
28 PAGA claims). Here, Plaintiffs’ Counsel’s litigation, including extensive preparation,

1 discovery, depositions, exerted substantial leverage, leading to this successful result.

2 Perez Decl. ¶¶ 4-6, 14.

3 Second, Plaintiffs' Counsel are experienced representative action litigators. *See*
4 Perez Decl. ¶¶ 9-12, Ex. 3. This experience and expertise, combined with the high
5 quality of work performed in this case by Plaintiffs' Counsel, resulted in the Settlement
6 achieved.

7 Third, Plaintiffs' Counsel have been representing Plaintiffs (and the State of
8 California) in this matter on strictly contingency basis, and had to forego opportunities to
9 litigate other cases, incurred the risk of non-recovery after a substantial investment of
10 time, money, and resources, and have done so since the inception of this case without
11 any payment or compensation. This is no easy burden for any firm. If, despite these
12 hardships and risks, Plaintiffs' Counsel are paid only basic hourly rates multiplied by the
13 number of hours worked on the case, they would not be fairly compensated for the
14 hardships and serious risks they incurred. More generally, plaintiff's attorneys would not
15 be incentivized to take on similar private attorney general/*qui tam* cases in the future.

16 Fourth, as discussed above, the request for attorneys' fees in the amount of one-
17 third of the common fund falls well within the range accepted by state and federal courts
18 in California in comparable wage and hour actions. The award of a one-third fee
19 recovery under the common fund doctrine was recently approved by the California
20 Supreme Court in *Laffitte*, 1 Cal.5th at 503.

21 For all of these reasons, a common fund fee award in the amount of one-third of
22 the \$3.5 million common fund created by Plaintiffs and their attorneys is fair and
23 reasonable.

24 **2. A Lodestar Cross-Check Confirms the Reasonableness of the
25 Fee Award**

26 The trial court may use an abbreviated lodestar "cross-check" for common fund
27 awards if the court considers it useful. *Laffitte*, 1 Cal. 5th at 504-05. However, under
28 *Laffitte*, this is not meant to displace the percentage analysis, but rather to act as a

1 backstop. Indeed, the Supreme Court expressly instructed that “the lodestar calculation,
2 when used in this manner, does not override the trial court’s primary determination of
3 the fee as a percentage of the common fund and thus does not impose an absolute
4 maximum or minimum on the fee award.” *Id.* at 505. Critically, the Court in *Laffitte*
5 emphasized that only where the “multiplier calculated by means of a lodestar cross-
6 check is **extraordinarily high or low**” should the court “consider whether the
7 percentage should be adjusted so as to bring the imputed multiplier within a justifiable
8 range.” *Id.* (emphasis added). Accordingly, when the cross-check multiplier is within a
9 normal range, the lodestar-cross check does not provide a basis for a court to reduce the
10 fee award. Furthermore, in conducting a lodestar cross-check, the court is not “required
11 to closely scrutinize each claimed attorney-hour.” *Id.* at 505. An evaluation may be done
12 by reviewing “counsel declarations summarizing overall time spent.” *Id.*

13 In conducting a lodestar cross-check, the Court first determines a lodestar value
14 for the fees by multiplying the time reasonably spent by plaintiffs’ counsel on the case
15 by a reasonable hourly rate. *In re Consumer Privacy Cases*, 175 Cal. App. 4th 545, 556-
16 57 (2009). To determine whether the requested rate is reasonable, courts look to the
17 prevailing rate for similar work in the pertinent geographic region. *PLCM Group v.*
18 *Drexler*, 22 Cal. 4th 1084, 1096-97 (2000) (using prevailing hourly rate in community
19 for comparable legal services even though party used in-house counsel); *see also* Manual
20 for Complex Litigation, § 14.122, n. 528 (2004) (“reasonable fees . . . are to be
21 calculated according to the prevailing market rates in the relevant community.”). Here,
22 Plaintiffs’ Counsel’s hourly rates are comparable to, or less than, those charged by other
23 class action plaintiffs’ counsel and the firms defending class actions, and have been
24 approved by numerous federal and state courts. Perez Decl. ¶¶ 15-16.

25 Similarly, the total attorney hours expended are reasonable and in line with
26 comparable cases. In determining the reasonableness of the hours expended, “the court
27 should defer to the winning lawyer’s professional judgment as to how much time he was
28 required to spend on the case; after all, he won, and might not have, had he been more of

1 a slacker.” *Moreno v. City of Sacramento*, 534 F.3d 1106, 1112 (9th Cir. 2008). Here,
2 Plaintiffs’ Counsel billed a combined total of approximately 811 hours to successfully
3 litigate this action. Perez Decl. ¶¶ 13.

4 These hours were billed toward, *inter alia*: (1) drafting the initial pleadings and
5 engaging in pre-litigation investigation and research; (2) propounding written discovery
6 (including form interrogatories, special interrogatories, requests for admission, and
7 document requests) and reviewing discovery produced by Defendants; (3) defending
8 Plaintiffs’ depositions and deposing Defendant’s corporate representative; (4)
9 interviewing aggrieved employees about their experiences working for Defendants; (5)
10 conducting multiple on-site inspections of J. C. Penney stores throughout the State of
11 California; (6) drafting the amended pleadings and other miscellaneous filings; (7)
12 preparing for mediation by drafting a detailed memorandum regarding Defendants’
13 maximum potential exposure for PAGA penalties; (8) participating in mediation with
14 Mark Rudy; (9) memorializing the settlement in the long-form PAGA settlement
15 agreement; and (10) drafting the instant Motion and supporting papers. Perez Decl. ¶ 14.

16 Multiplying the total hours billed by Plaintiffs’ Counsel to the aggregate litigation
17 against Defendant by their reasonable hourly rates yields a lodestar of approximately
18 \$464,885. Perez Decl. ¶ 13.

19 Applying a 2.5 multiplier to that lodestar yields the requested fees. A 2.5
20 multiplier is not “extraordinarily high”—to the contrary, the normal range for a
21 multiplier on a lodestar cross-check “can range from 2 to 4 or even higher.” *Wershba v.*
22 *Apple Computer, Inc.*, 91 Cal. App. 4th 224, 255 (2001); *see also See Vizcaino v.*
23 *Microsoft Corp.*, 290 F.3d 1043, 1047 (9th Cir. 2002) (multipliers “ranging from one to
24 four are frequently awarded ... when the lodestar method is applied”; affirming fees
25 where the cross-check multiplier is 3.65).

26 Courts routinely accept multipliers ranging from 2 to 4 on a lodestar cross-check.
27 *See, e.g., Laffitte*, 1 Cal. 5th at 487 (California Supreme Court affirmed a 2.13 multiplier
28 on a lodestar cross-check); *Sutter Health Uninsured Pricing Cases*, 171 Cal. App. 4th

1 495, 512 (2009) (applying a 2.52 multiplier on a lodestar cross-check); *Chavez.*, 162 Cal.
2 App. 4th at 66 (applying a 2.5 multiplier in a consumer class action); *In re Toyota Motor*
3 *Corp. Unintended Acceleration Mktg., Sales Practices, & Prod. Liab. Litig.*, No.
4 810ML02151JVSFMOX, 2013 WL 12327929, at *33 (C.D. Cal. July 24, 2013)
5 (approving 2.87 multiplier on lodestar cross-check); *Willner v. Manpower Inc.*, No. 11-
6 CV-02846-JST, 2015 WL 3863625, at *7 (N.D. Cal. June 22, 2015) (approving a 2.10
7 multiplier on settlement of California Labor Code violations); *Dyer v. Wells Fargo*
8 *Bank, N.A.*, 303 F.R.D. 326, 334 (N.D. Cal. 2014) (approving attorneys' fees that
9 resulted in lodestar multiplier of 2.83); *Hopkins v. Stryker Sales Corp.*, No. 11-CV-
10 02786-LHK, 2013 WL 496358, at *5 (N.D. Cal. Feb. 6, 2013) (approving a multiplier of
11 2.76 in settlement of Labor Code violations).

12 Indeed, courts following *Laffitte* have reaffirmed that a multiplier between 2 and 4
13 to be reasonable and not so "extraordinarily high" as to require greater judicial scrutiny.
14 See *Beaver v. Tarsadia Hotels*, No. 11-CV-01842-GPC-KSC, 2017 WL 4310707, at
15 *13 (S.D. Cal. Sept. 28, 2017) ("one-third fee Class Counsel seeks reflects a multiplier
16 of 2.89 on the lodestar which is reasonable for a complex class action case"); *Spann v.*
17 *J.C. Penney Corp.*, 211 F. Supp. 3d 1244, 1265 (C.D. Cal. Sept. 30, 2016) (finding that a
18 3.07 multiplier is "well within the range for reasonable multipliers" under *Laffitte*);
19 *Beaver v. Tarsadia Hotels*, No. 11-CV-01842-GPC-KSC, 2017 WL 4310707, at *13
20 (S.D. Cal. Sept. 28, 2017) ("The one-third fee Class Counsel seeks reflects a multiplier
21 of 2.89 on the lodestar which is reasonable for a complex class action case."). The
22 lodestar cross-check confirms that Plaintiffs' fee request is fair and reasonable and
23 should be approved.

24 A cross-check of Plaintiffs' Counsel's aggregate lodestar, which results in the
25 application of a 2.5 multiplier, confirms that a fee award of one third of the \$3.5 million
26 settlement amount is a reasonable and fair payment.

27 **C. The Requested Recovery In Litigation Expenses Is Reasonable**

28 Plaintiffs' Counsel is also entitled to reimbursement of its discretionary litigation

1 costs. Cal. Lab. Code §2699(g)(1). Out-of-pocket discretionary expenses are
2 compensable if they would normally be billed to a fee-paying client. *See Beasley v.*
3 *Wells Fargo Bank*, 235 Cal. App. 3d 1407, 1419 (1991), *overruled in part on other*
4 *grounds in Olson v. Automobile Club of Southern Calif.*, 42 Cal. 4th 1142 (2008). Such
5 discretionary costs may be claimed as part of an attorneys' fees motion when seeking
6 statutory fees under the Labor Code. *See Amaral*, 163 Cal. App. 4th at 1218 n. 27
7 (awarding costs that are necessarily incurred). The following chart reflects the costs
8 incurred by Plaintiffs' Counsel:

Cost & Expense Categories	Amount
Copying, Printing & Scanning and Facsimiles	\$166.50
Court Fees, Courier Fees, Filings & Service of Process	\$3,123.80
Court Reporters, Transcripts & Depositions	\$4,724.85
Delivery & Messenger (UPS, FedEx, messenger, etc.)	\$203.52
Document Management and Production Services	\$18.70
Investigation Services	\$7,477.48
Mediation Fees	\$7,000.00
Postage & Mailings	\$339.25
Research Services (PACER, Westlaw, etc.)	\$998.30
Telephone (Long distance, conference calls, etc.)	\$6.97
Travel-Related Costs and Expenses	\$4,314.39
Total	\$28,373.76

18
19 As indicated above, Plaintiffs' Counsel advanced \$28,373.76 in out-of-pocket
20 costs to the State for, among other things, filing fees, postage, photocopying, deposition
21 costs, and mediation fees. Perez Decl. ¶ 17. Because these reasonable costs were
22 necessarily incurred during the case's pendency, they should be reimbursed to Plaintiffs'
23 Counsel.

24 **IV. CONCLUSION**

25 The Parties have negotiated a fair and reasonable settlement of Plaintiffs' PAGA
26 claims. Having appropriately presented the materials and information necessary for
27 approval, the Parties request that the Court approve the Settlement.
28

1 Dated: December 28, 2018

Respectfully submitted,

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